

**SMALLHOLDER PRODUCTIVITY**

**AGGREGATION MODELS/ ORGANIZATION**

**POLICY/ENABLING ENVIRONMENT**

**MARKET STRUCTURES/ DEVELOPMENT**

FONAGRO  
ADEL  
HELPS INT  
BANRURAL

ICTA  
DISAGRO  
CIMMYT  
FAO  
FIAT PANIS

SESAN  
MAGA  
MFEWS  
INSIVUMEH



Access to finance



Warehouse

Grain Storage



Small & Med Traders



Farmers' Org & Assoc.



WFP

wfp.org

CRS

**Gov of Guatemala:**  
Ministry of Agriculture

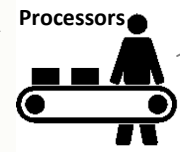
**Grupo Cambios, DÉCOR, S.C.**

Data collection & analysis

San Andres Villa Seca

Op. Rurales MAGA

Legal support



Processors

NUTRICA

ALIMENTOS, S.A.

DEMAGUSA

DIANA

IICA

ADCS

ATPDS

FONDO DE TIERRAS

Post-harvest handling

Storage Services

INDECA

**KEY to Value Chain**

- Market flow of goods and/or services →
- P4P Enabled Partner Procurement →
- Adding to Smallholder Productivity →
- Adding to Aggregation Models/Organization →
- Adding to Market Structures/Development →
- Adding to Policy/Enabling Environment →